SARASIN

The Investment Advisory Service of Bank Sarasin & Cie AG

We advise – You decide

Introducing Our Investment Advisory Service

• **Additional service**

Alongside the client relationship manager as your central contact, we also offer you as a client an additional Investment Advisory service.

• **Individual investment strategy**

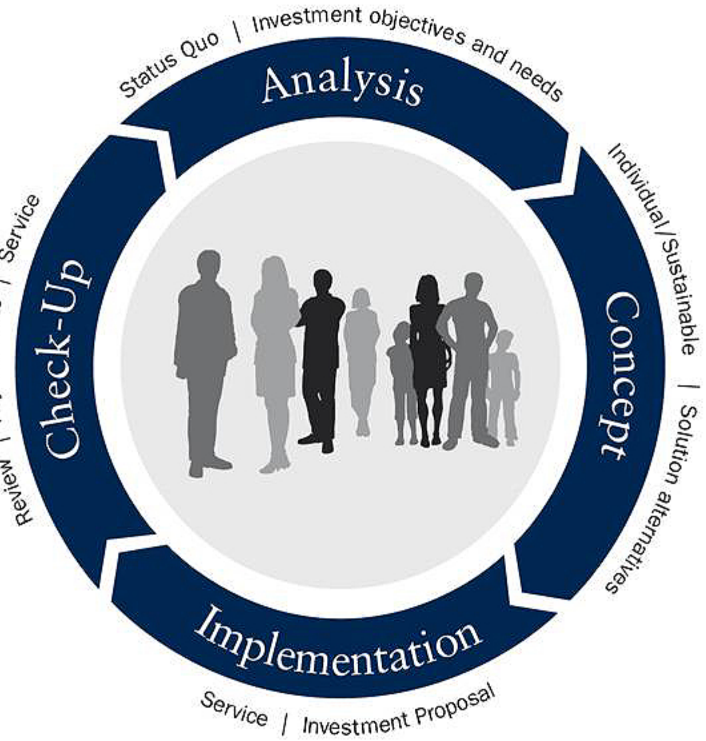
The Investment Advisory service is designed for our active investment clients. The investment specialists from the Investment Advisory team adopt a tailor-made advisory approach for each individual investor.

We advise – You decide

• **No additional fees**

You do not pay any additional advisory fees for this service, but only the usual bank charges.

The Advisory Process at Sarasin



Together with your client relationship manager, you define your personal risk profile and set out your investment goals within the framework of a comprehensive needs analysis.

The needs analysis is the basis on which Investment Advisory works out tailor-made investment strategies for you.

Experienced investment experts from the Investment Advisory team are available to discuss and implement your individual investment strategy and to update the portfolio orientation you select on an ongoing basis.

The Investment Advisory Service at a Glance

Trading Advisory

- Investment Advisory provides you with recommendations on how to exploit short-term trading opportunities in the market.

- Our specialist presents you with timely trading ideas tailored to your investor profile for all asset classes (shares, bonds, commodities, currencies etc.), including derivatives where they are deemed appropriate.

- Trading support does not stop at opening the trading positions but also includes creating an exit-scenario by setting up suitable stop-loss orders and by providing advice on current trading positions. Our advisory service for your existing trading positions provides you with very high level of interaction.

- Investment Advisory recommends systematic and disciplined loss limitation in line with your risk profile.

Portfolio Advisory

- Portfolio Advisory is designed for clients pursuing a structured investment process.

- Based on your personal needs analysis, a comprehensive portfolio analysis is carried out and forms the basis for tailor-made investment recommendations.

- Every recommendation is centred on your individual risk profile (i.e. your financial and 'emotional' ability to tolerate risk). The instruments and strategies we suggest are designed to achieve your investment goals in a manner that matches your risk profile as closely as possible.

- Investment Advisory does not feel bound by "benchmark thinking", but gears its recommendations primarily to the individual preferences and limitations of the relevant client. This philosophy makes it impractical to compare individual customer portfolios or to keep "model portfolios."

We advise – You decide

Both forms of advisory service are available from 07:45 to 22:00 (CET).

Your contacts

Investment Advisory

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Thank you for your attention