

# Equity Capital Markets



Fundamenta Real Estate AG

**IPO**  
(CHF 42m)

Lead Manager

May 2011



SARASIN

Bank Sarasin & Cie AG

**Relaunch / Issue of  
"Cash or Title Options"  
(COTO)**

Financial Advisor /  
Listing Agent  
July 2009



ALPINE SELECT

Alpine Select AG

**Share Buy-back**  
(2008: ca. CHF 21m)  
(2009: ca. CHF 16m)

Lead Manager  
Aug 2009 / Oct 2008



austriamicrosystems AG

**Share Buy-back**  
(2008: ca. CHF 38m)  
(2009: ca. CHF 12m)

Lead Manager  
Aug 2009 / Oct 2008



HBM BioVentures AG

**Share Buy-back**  
(2008: ca. CHF 50m)  
(2009: ca. CHF 90m)

Lead Manager  
Sept 2009 / Oct 2008



SARASIN

Bank Sarasin & Cie AG

**Share Split**

Lead Manager

May 2008



Burkhalter Holding AG

**IPO**  
(CHF 130m)

Co-Manager

June 2008



Unilabs SA

**Listing of  
Registered Shares**

Sole Listing Agent

January 2007

5E Holding AG



5E Holding AG

**Nominal Value Reduction**

Lead Manager

January 2007

bfw | liegenschaften

BFW Liegenschaften AG

**Public Share Placement**

Selling Agent


June 2007



# Equity Capital Markets

 <p>OC Oerlikon Corporation AG</p> <p><b>Share Buy-back</b> (ca. CHF 165m)</p> <p>Lead Manager August 2007</p>	 <p>Rabobank Group</p> <p><b>Public Tender Offer for Bank Sarasin &amp; Co Ltd</b> (CHF 1'190m)</p> <p>Lead Manager / Tender Agent April 2007</p>	 <p>Isotis Ortho Biologics</p> <p><b>Simultaneous Public exchange offer in Switzerland, The Netherlands and Canada</b></p> <p>Advisor / Tender Agent for Switzerland February 2007</p>	 <p>Private Equity Holding AG</p> <p><b>Share Buy Back</b> (CHF 17m)</p> <p>Lead Manager December 2006</p>	 <p>Acorn Alternative Strategies AG</p> <p><b>Exchange offer of Sarabet AG</b></p> <p>Lead Manager / Financial Advisor November 2006</p>
 <p>Temenos Group AG</p> <p><b>Convertible Bond Issue</b></p> <p>Payment-, Listing-, and Conversion Agent March 2006</p>	 <p>Mondobiotech AG</p> <p><b>Pre-IPO Conversion Notes</b> (CHF 15m)</p> <p>Arranger February 2006</p>	 <p>Unilabs Holding AG</p> <p><b>Issue of Shareholder Warrants</b></p> <p>Financial Advisor / Listing Agent December 2005</p>	 <p>Dufry AG</p> <p><b>IPO</b> (CHF 326m)</p> <p>Co-Manager November 2005</p>	 <p>Panalpina Welttransport Holding AG</p> <p><b>IPO</b> (CHF 1'020m)</p> <p>Co-Manager September 2005</p>


# Equity Capital Markets



**ACORN**  
Acorn Alternative  
Strategies AG

**Share Buy-back**  
(CHF 44m)

Lead Manager / Listing Agent  
March 2005



Esmertec AG

**IPO**  
(CHF 98m)

Co-Manager  
September 2005



Private Equity Holding AG

Private Equity Holding AG

**Share Buy-back**  
(ca. CHF 17m)

Co-Manager  
September 2005



Energiedienst Holding AG

**Block Trade**  
(CHF 30m)

Lead Manager  
July 2005



Ypsomed Holding AG

**IPO**  
(CHF 221m)


Co-Manager  
September 2004



Kardex AG

**Capital Increase for  
Merger with  
Tuxedo Invest AG**

Financial Advisor  
March 2004



BKW

**Secondary Offering**  
(CHF 131m)

Co-Manager  
June 2003



Energiedienst Holding AG

**Exchange of Bearer Shares  
for Registered Shares**

Listing Agent  
May 2003



Swiss Steel AG

**Cash Offer**

Offer Manager  
May 2003



Banque Cantonale Vaudoise

**Rights Offering**  
(CHF 1'250m)

Global Coordinator  
February 2003

# Equity Capital Markets

**Rentenanstalt** 

**Swiss Life** 

Rentenanstalt/Swiss Life

**Public Offering**  
(CHF 856m)

Co-Manager

November 2002

  
**ZURICH**<sup>®</sup>

Zurich Financial  
Services Group

**Rights Offering,  
Global Offering**

Co-Manager

October 2002

  
KRAFTWERK LAUFENBURG

Kraftwerk Laufenburg

**Squeeze-out  
KWR**

Financial Advisor

October 2002

**c y t o s**   
biotechnology

Cytos Biotechnology AG

**Listing on  
SWX Swiss Exchange**

Listing Agent

September 2002

  
SWISS PRIME SITE

Swiss Prime Site AG

**Capital Increase**  
(CHF 193m)

Co-Manager

September 2002



**SARASIN**

Bank Sarasin & Cie AG

**Capital Increase**  
(CHF 450m)

Financial Advisor

May 2002

  
KRAFTWERK LAUFENBURG

Kraftwerk Laufenburg

**Tender Offer for KWR**  
(CHF 898m)

Financial Advisor

May 2002

  
converium  
the next Re generation

Converium Holding AG

**IPO**  
(CHF 3'300m)

Co-Manager

November 2001

**Swiss Re**



Schweizerische Rück-  
versicherungs-Gesellschaft AG

**Rights Offering,  
Global Offering**  
(CHF 6'000m)

Co-Manager

November 2001

**ENR** RUSSIA  
INVEST

ENR Russia Invest SA

**Unsolicited Tender Offer**

Financial Advisor

October 2001



# Equity Capital Markets

**HBM BioVentures**

HBM BioVentures AG

**Right Offering,  
Share Placement  
(CHF 500m)**

Member of Selling Group

October 2001

